

## Message Text

LIMITED OFFICIAL USE

PAGE 01 MAPUTO 01193 221536Z

55

ACTION AF-08

INFO OCT-01 ISO-00 EB-07 AID-05 XMB-02 TRSE-00 CIAE-00

INR-07 NSAE-00 OPIC-03 /033 W  
----- 048479

P 211520Z OCT 76

FM AMEMBASSY MAPUTO

TO USDOC WASHDC PRIORITY

AMEMBASSY NAIROBI PRIORITY

INFO SECSTATE WASHDC 5133

LIMITED OFFICIAL USE MAPUTO 1193

E.O. 11652: N/A

TAGS: BEXP, EAIR, MZ, US

SUBJECT: DETA AIRLINE INTEREST IN US AIRCRAFT

REF: (A) STATE 256444; (B) OVERLY/EATON TELCON

1. DETA EXECUTIVE DIRECTOR BARONE CALLED EMBOFF WITH REPORT OF DECISIONS TAKEN AFTER INSPECTION IN U.S. OF NORTHWEST ORIENT AIRLINES (NWO) AIRCRAFT, AND TO REQUEST FURTHER EMBASSY ASSISTANCE IN ARRANGING FINANCING FOR PURCHASE.

2. BARONE THEN REITERATED REQUEST FOR EMBASSY ASSISTANCE IN ARRANGING FINANCING FOR PURCHASE. EMBASSY REPORTED RESULTS OF TELCON RE FINANCING BY GREYFIN. FOLLOWING SUGGESTION FROM REF B EMBOFF SUGGESTED DETA MAY BE ABLE TO ARRANGE ITS OWN FINANCING MORE

3. BARONE THEN REITERATED REQUEST FOR EMBASSY ASSISTANCE IN ARRANGING FINANCING FOR PURCHASE. EMBASSY REPORTED RESULTS OF TELCON RE FINANCING BY GREYFIN. FOLLOWING SUGGESTION FROM REF B EMBOFF SUGGESTED DETA MAY BE ABLE TO ARRANGE ITS OWN FINANCING MORE

LIMITED OFFICIAL USE

PAGE 02 MAPUTO 01193 221536Z

QUICKLY EITHER BY COMMUNICATING DIRECTLY WITH FINANCIAL

INSTITUTIONS OR BY GOING THROUGH MOZAMBIQUE'S CENTRAL BANK. BARONE DOUBTED THAT IT COULD BE DONE IN THAT MANNER IN TIME MEET NOV 30 DEADLINE. HE STATED THAT DETA DOES NOT KNOW OF FINANCIAL INSTITUTIONS WILLING TO FINANCE PURCHASE, AND IF HE GOES THROUGH BANK OF MOZAMBIQUE, IT WILL TAKE WEEKS TO GET ACTION. BARONE ADDED THAT DETA MUST PRESENT COMPLETE PACKAGE TO GPRM, WITH ALL PERTINENT DATA ON AIRCRAFT AND FINANCING. IF FINANCING CAN BE ARRANGED QUICKLY, BARONE FEELS HE CAN PERSUADE GPRM TO AUTHORIZE PURCHASE BEFORE NOV 30. DEADLINE. AS BARONE SEES IT, THIS IS PURCHASE OF U.S. AIRCRAFT FROM U.S. COMPANY, THEREFORE, HE EXPECTS EMBASSY TO DO ALL IT CAN TO FACILITATE PURCHASE, BARONE ALSO STATED IN CONFIDENCE THAT THIS IS ONLY SHOT DETA WILL HAVE AT PURCHASING BOEING EQUIPMENT. IF PURCHASE FALLS THROUGH, BARONE EXPECTS TO BE INSTRUCTED BY GPRM TO LOOK FOR LONG RANGE AIRCRAFT OF OTHER MANUFACTURE, AND HE REITERATED DETA'S STRONG DESIRE REMAIN WITH BOEING EQUIPMENT.

4. COMMENT: IN ADDITION TO EMBASSY DESIRE APPEAR RESPONSIVE TO DETA, EMBASSY HAS ALSO BEEN TOLD THIS CASE BEING WATCHED BY OTHER GPRM AUTHORITIES WHO WISH PURCHASE U.S. EQUIPMENT. INADEQUATE RESPONSE BY EMBASSY WILL LIKELY DISCOURAGE OTHERS FROM U.S. PURCHASES. FOR EXAMPLE, EMBOFF WAS TOLD BY GPRM DIRECTOR OF PORTS AND RAILWAYS, ALCANTARA SANTOS (WHO IS CLOSE FRIEND TO BARONE) THAT PURCHASE OF GE LOCOMOTIVES WHICH WAS CONSIDERED IN LATE 1975 AND THEN DROPPED, IS ABOUT TO BE RESURRECTED. FOR THESE REASONS, EMBASSY WISHES RESPOND AS QUICKLY AS POSSIBLY TO REQUESTS SUCH AS THAT OF DETA.

5. ACTION REQUESTED:

A. REQUEST USDOC CONTACT FINANCIAL INSTITUTIONS AND REQUEST INTERESTED PARTIES CONTACT DETA WITH PARTICULARS OF FINANCING PURCHASE OF ONE BOEING 707/320C FROM NWO. SALE PRICE \$7.6 MILLION, DETA WOULD LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 03 MAPUTO 01193 221536Z

LIKE REPAYMENT PERIOD OF FIVE YEARS, LONGER IF POSSIBLE. REQUEST USDOC CONTACT CLAYTON BRANDT OF NWO AND INFORM OF DETA DECISION AND DESIRE FOR FIRM PURCHASE OPTION ON SECOND AIRCRAFT. IF NWO WILLING, REQUEST THEY ASSIST LOCATING FINANCING FOR PURCHASE.

B. FOR NAIROBI: CITY BANK REGIONAL REP GARY STREIKER HAS INDICATED CITY BANK INTEREST IN SALES OF THIS TYPE

IN MOZAMBIQUE. REQUEST EMBASSY RELAY INFO TO STREIKER  
AND IF INTERESTED, REQUEST HE CABLE TERMS AND CON-  
DITIONS TO DETA, ATTENTION DEPUTY DIRECTOR BACELAR.  
DE PREE

LIMITED OFFICIAL USE

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** COMMERCIAL AIRCRAFT, SALES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 21 OCT 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** ShawDG  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976MAPUTO01193  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D760397-0149  
**From:** MAPUTO  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1976/newtext/t19761029/aaaaayrf.tel  
**Line Count:** 119  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION AF  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 3  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 76 STATE 256444  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** ShawDG  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 29 JUN 2004  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <29 JUN 2004 by CunninFX>; APPROVED <13 OCT 2004 by ShawDG>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
04 MAY 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** DETA AIRLINE INTEREST IN US AIRCRAFT  
**TAGS:** BEXP, EAIR, MZ, US, DETA AIRLINE  
**To:** COM NAIROBI  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006